

Sue Kozlowski helps organizations and businesses to operate successfully. Sue has more than 21 years experience with a manufacturer of construction equipment for the utility industry and with international sales as Executive Operating Officer and member of the Board of Directors.

As an impassioned advocate of autonomous workplace environments, Susan has been at the forefront in the successful implementation of innovative self-managed work teams, in both factory and professional environments. During her tenure, Susan led the expansion of international sales, navigating the complex worlds of cultural and government owned utilities.

Systems and processes are her passion. Back in the day, when information technology wasn't even a phrase, her company bought a main frame computer. Designing the systems and writing the software herself, Susan cut costs, controlled inventory, reduced payroll, and dramatically increased the bottom line. Over the years, Susan has implemented aggressive and imaginative innovations in cash management, marketing, pricing strategies, and technological advancements in both product and process,

Susan has also worked in the highway construction safety industry, and as an artist and designer with an advertising firm. She likes to tell the story of a 19 year old girl in the advertising department who boldly marched, without thinking of asking permission, out to the shop floor to design and cut a customer's logo into the silk-screen, because she thought it was a good idea. It was. Nobody wanted the block letters anymore, everybody got a logo, and sales skyrocketed. That boldness and imagination define her career.

Susan is an attorney licensed to practice in two states, admitted to practice before the 7<sup>th</sup> Circuit and the Indiana Supreme Court as well.

Susan brings the same open and innovative thinking to serve her corporate clients, handling litigation as well as developing processes to avoid problems.

Her J.D is from Valparaiso University School of Law. She has undergrad degrees in Mechanical Engineering and Industrial Engineering from Purdue University.

Susan is an active member of a number of business, legal, and just-for-fun organizations. She and her dog will walk for any cause! Quick to laugh, down to earth and always ready to pitch in, Susan is a valued friend to her clients.

